



*Up-to-date Questions and Answers from authentic resources to improve knowledge and pass the exam at very first attempt. ----- Guaranteed.*



*Salesforce-Certified-Advanced-Administrator Dumps  
Salesforce-Certified-Advanced-Administrator Braindumps  
Salesforce-Certified-Advanced-Administrator Real Questions  
Salesforce-Certified-Advanced-Administrator Practice Test  
Salesforce-Certified-Advanced-Administrator Actual Questions*



**Salesforce**

**Salesforce-Certified-Advanced-Administrator**

*Certified Advanced Administrator*



<https://killexams.com/pass4sure/exam-detail/Salesforce-Certified-Advanced-Administrator>

### Question: 89

Universal Containers wants to ensure that the following opportunity fields are present on each record at the negotiation/review or won stages:

Amount (Currency) is populated.

The Ready to Close (Checkbox) must also be true.

Which validation rule error condition should the administrator configure to meet these requirements?

A)

```
AND(OR(StageName = "Negotiation/Review", StageName = "Closed Won"),OR(ISBLANK( Amount ),Ready_to_Close__c = FALSE))
```

B)

```
AND(OR(ISPICKVAL(StageName, "Negotiation/Review"), ISPICKVAL(StageName, "Closed Won")),OR(ISBLANK( Amount ),Ready_to_Close__c = FALSE))
```

C)

```
AND(OR(ISPICKVAL(StageName, "Negotiation/Review"), ISPICKVAL(StageName, "Closed Won")),OR(NOT(ISBLANK( Amount )) ,Ready_to_Close__c = TRUE))
```

D)

```
AND(OR(StageName = "Negotiation/Review", StageName = "Closed Won"),OR(ISBLANK( Amount ),Ready_to_Close__c = TRUE))
```

- A. Option A
- B. Option B
- C. Option C
- D. Option D

**Answer: C**

### Question: 90

A change set that has already been submitted for deployment is missing a component.

What can you do in order to correct the issue? \* (1 Point)

- A. Deploy the change set and then submit another change set for deployment
- B. Edit the change set, deactivate it and then add the missing component
- C. Create another change set containing all components and deploy it
- D. Clone the change set. edit the components and deploy it

**Answer:** D

### Question: 91

An administrator at Universal Containers has been asked by the compliance team to understand and track various sensitivity levels for its data in Salesforce. The administrator has enabled Data Classification and configured appropriate sensitivity levels. The compliance team would like a report showing field level sensitivity and classification.

What should the administrator recommend?

- A. Run the standard Data Classification report.
- B. Create a custom Entity Definition and Field Definitions report type.
- C. Use the Data Classification Metadata list view.
- D. Configure a custom Data Classification and Metadata report type.

**Answer:** D

### Question: 92

Sales management wants to enforce a process in which the name of an account is always included in the name of an opportunity.

How can automation be used to help meet this requirement?

- A. Use approval process that routes newly created opportunities to management for data quality review.
- B. Use an Apex Trigger on the Account object that adds the account name to the opportunity name.
- C. Write a criteria-based workflow rule that updates the opportunity name concatenated with the account name.
- D. Write a validation rule that updates the opportunity name with the account name using a cross-object formula.

**Answer:** C

### Question: 93

Universal Containers would like to ensure that when an opportunity stage is closed lost the reason is captured in a custom reason lost field before the record can be saved.

What is the recommended approach to meet this requirement?

- A. Create a trigger that requires reason lost to be populated once the opportunity stage is closed lost.
- B. Create a workflow rule that fires on the closed lost stage and populates the reason lost field.
- C. Create a page layout for closed lost opportunities and make reason lost a required field.
- D. Create a validation rule that requires reason lost to be populated once the opportunity stage is closed lost.

**Answer:** D

**Question: 94**

An administrator at Cloud Kicks has enabled Territory Management and is setting up a territory model. Some users in a territory need to access Contacts and Opportunities related to the Account.

Which two capabilities are available for users in a territory? Choose 2 answers

- A. View and Edit
- B. View, Edit, Transfer, Delete
- C. View and Transfer
- D. View Only

**Answer:** B,C

**Question: 95**

AW Computing is running a special bundle deal on monitors and keyboards. Normally, discounts need VP approval, but this special bundle is pre-approved.

What should the administrator recommend for these requirements?

- A. Create a separate price book.
- B. Implement CP
- D. Remove the approval process.
- E. Enable Subscriptions.

**Answer:** B

**Question: 96**

Cloud Kicks needs to automate several updates to lead records and update unrelated records. Select changes that should happen every time a record is created or updated. Put other changes that should only happen when the record is updated.

Which two options should the administrator use to automate these updates? Choose 2 answers

- A. Use a Decision element with the "Only if the record that triggered the flow to run is updated to meet the condition requirements" option.
- B. Create a Process Builder that runs when a record is changed.
- C. Create a flow that runs when a record is created or updated.
- D. Use "formula evaluates to true" workflow rule with the ISCHANGED function to make changes when the record is updated.

**Answer:** A,C

**Question: 97**

Which two types of data should a sales representative access from the Forecasts tab when using Collaborative Forecasts? Choose 2 answers.

- A. Opportunities that make up each forecast amount
- B. Forecast amount for each opportunity stage
- C. Forecast amount for each forecast category
- D. Forecast amount for other representatives on their team

**Answer:** B,C

### Question: 98

The support operations team has noticed some Invalid data In the custom Primary issue picklist field on case records. They are unsure of what the issue is since the field is being updated by an automated procedure and there Is a validation rule to ensure clean data on case records.

Why arc records being updated with data that violates the validation rule?

- A. The data change Is triggered by an update record Flow element.
- B. The field is being updated by a workflow field update.
- C. The field is being updated by an Apex before trigger.
- D. The user has the Modify All Data permission on the object.

**Answer:** B

### Question: 99

An administrator has found a free app on the AppExchanged and would like to install it.

Which three items should the administrator take to consideration before installed he managed package? Choose 3 answers

- A. Custom objects and custom fields used by the app count against the org's limits.
- B. Managed apps do not undergo a formal security review by Salesforce.
- C. Apps may require certain Salesforce editions or features to be enabled.
- D. Apps may require external, third-party web services to function properly.
- E. Apps must be installed in production before the app can be installed in a sandbox.

**Answer:** C,D,E

### Question: 100

Select power users want the ability to make configuration changes to a specific custom object.

What tool should the administrator assign to the power users to enable this?

- A. View Setup and Configuration
- B. Delegated Administration
- C. Sharing Rule
- D. Modify All Data

**Answer:** B



# SAMPLE QUESTIONS

*These questions are for demo purpose only. **Full version** is up to date and contains actual questions and answers.*

*Killexams.com is an online platform that offers a wide range of services related to certification exam preparation. The platform provides actual questions, exam dumps, and practice tests to help individuals prepare for various certification exams with confidence. Here are some key features and services offered by Killexams.com:*

**Actual Exam Questions:** *Killexams.com provides actual exam questions that are experienced in test centers. These questions are updated regularly to ensure they are up-to-date and relevant to the latest exam syllabus. By studying these actual questions, candidates can familiarize themselves with the content and format of the real exam.*

**Exam Dumps:** *Killexams.com offers exam dumps in PDF format. These dumps contain a comprehensive collection of questions and answers that cover the exam topics. By using these dumps, candidates can enhance their knowledge and improve their chances of success in the certification exam.*

**Practice Tests:** *Killexams.com provides practice tests through their desktop VCE exam simulator and online test engine. These practice tests simulate the real exam environment and help candidates assess their readiness for the actual exam. The practice tests cover a wide range of questions and enable candidates to identify their strengths and weaknesses.*

**Guaranteed Success:** *Killexams.com offers a success guarantee with their exam dumps. They claim that by using their materials, candidates will pass their exams on the first attempt or they will refund the purchase price. This guarantee provides assurance and confidence to individuals preparing for certification exams.*

**Updated Content:** *Killexams.com regularly updates its question bank and exam dumps to ensure that they are current and reflect the latest changes in the exam syllabus. This helps candidates stay up-to-date with the exam content and increases their chances of success.*

**Technical Support:** *Killexams.com provides free 24x7 technical support to assist candidates with any queries or issues they may encounter while using their services. Their certified experts are available to provide guidance and help candidates throughout their exam preparation journey.*

For More exams visit <https://killexams.com/vendors-exam-list>  
Kill your exam at First Attempt....Guaranteed!