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**Avaya**

# 46150T

*APSS Avaya Solutions for Midsized Customers*



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### Question: 36

A customer seeks a communications system for up to 150 sites, with access to advanced mobility and customer-engagement features, packaged as an easy-to-deploy appliance.

Which Avaya IP Office TM edition best fits this need?

- A. Preferred Edition
- B. IP Office TM Select
- C. Basic Edition
- D. Server Edition
- E. Essential Edition

**Answer:** D

### Question: 37

Which of the following Avaya IP Office TM editions would you position as options for a customer seeking communications for 80 employees, who require access to essential mobility and team-engagement features? (Select two.)

- A. Basic Edition
- B. IP Office TM Select
- C. Essential Edition
- D. Preferred Edition
- E. Server Edition

**Answer:** DE

### Question: 38

A customer inquiries about deploying Avaya IP Office TM for between 2000-3000 users.

What edition would you recommend?

- A. Server Edition
- B. Essential Edition
- C. Basic Edition
- D. Preferred Edition
- E. IP Office TM Select

**Answer:** A

### Question: 39

Which of the following platforms can be used in an on-premises UC unified communications solution based on Avaya IP Office TM Basic, Essential or Preferred Edition?

- A. Hyper-V
- B. Linux ServerIP500 V2
- C. Cloud computing platform
- D. VMware

**Answer: C**

**Question: 40**

Which of the following Avaya IP Office TM editions would you position as options for a customer seeking communications for 450 employees who require access to advanced features and resiliency? (Select two.)

- A. Preferred Edition
- B. Basic Edition
- C. IP Office TM Select
- D. Essential Edition
- E. Server Edition

**Answer: AE**

**Question: 41**

What is the most relevant reason that IP Office Support Services (IPOSS) should be proposed as an element of an Avaya IP Office TM solution?

- A. IPOSS remote diagnostics use Avaya SAL or SSL/VPN secure connections.
- B. IPOSS is required with every IP Office solution.
- C. IPOSS can be sold under wholesale and co-delivery models.
- D. IPOSS includes 24x7 support.
- E. IPOSS is sold only through authorized Avaya partners.

**Answer: B**

**Question: 42**

Which of these is the best description of the Avaya IP Office TM platform?

- A. A total unified communications solution geared toward the large enterprise market
- B. A video conferencing and collaboration service for individual users
- C. An industry-standard API that brings unified communications to most popular web browsers
- D. A simple yet powerful unified communications platform for the small-to-midsize market
- E. An integrated messaging solution delivered via the cloud

**Answer: D**

**Question: 43**

Which of the following hardware platforms can be used in an on-premises UC unified communications solution based on Avaya IP Office TM Server or Select Edition? (Select four.)

- A. VMware
- B. Linux Server
- C. Cloud computing platform
- D. Hyper-V

E. IP500 V2

**Answer:** ABCD

**Question:** 44

Which of the following Avaya IP Office TM editions would you position as options for a customer seeking communications for a single site with approximately 60 employees, who require access to advanced features?

- A. IP Office TM Select
- B. Preferred Edition
- C. Basic Edition
- D. Server Edition
- E. Essential Edition

**Answer:** B

**Question:** 45

Which of the following Avaya IP Office TM editions would you position as options for a customer seeking basic communications only for 35 employees? (Select two.)

- A. Basic Edition
- B. Preferred Edition
- C. Essential Edition
- D. IP Office TM Select
- E. Server Edition

**Answer:** CE



# SAMPLE QUESTIONS

*These questions are for demo purpose only. **Full version** is up to date and contains actual questions and answers.*

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